How to get appointed and sell Health insurance

Health Insurance training videos:

https://www.dropbox.com/home/WFG_dropbox/Lei_shared_WFG/00-WFG%20basics/09-Product%20Training

1. Only if you want to sell ACA plans and help clients get tax subsidy:

- Training for CMS: <u>https://portal.cms.gov/wps/portal/unauthportal/home/</u>
 - First you have to register CMS
 - Choose to **MLMS** Learning system
 - Request Access to FFM (federal facilitated market)
 - Create your profile
 - Then do your training- <u>PY2023 AB Marketplace Training Individual Marketplace</u> (IM)

2. Get appointed with carriers

Most popular providers: BlueCross BlueShield, Oscar. Aetna-CVS, United Healthcare, Monlina, Ambetter, FirstCare Health Plans, Christus Health, Friday

General Agency I used:

Agility Insurance Services for other carriers

contracting@enrollinsurance.com, (866) 590-9771

https://www.enrollinsurance.com/

!!! Don't join them for life and annuity, because you signed non-competing agreement when you joined the WFG insurance agency.

Community Healthcare

- Through this provider directly.

- Community Healthcare training required

https://www.communityhealthchoice.org/en-us/agent-portal/become-an-agent/

3. Healthshpera.com (Quoting and managing client accounts)

https://www.healthsherpa.com/

Group Health Insurance Plans

Joe Mitchell, ACA Certified

Benefits Sales

Broker Sales Executive

10370 Richmond Ave 350 Houston, TX 77042

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Other Ancillary Insurances

United Healthcare: For Short Term Medical and Medicare Supplemental

https://www.uhone.com/broker/getappointed/index.aspx

Indemnity Plans:

Revolt: Cheryl Hughes 832-683-5789, hughes.cheryl2010@gmail.com

Students' and travel insurance:

IMG Global <u>https://www.imglobal.com/</u> GeoBlue <u>https://www.geobluetravelinsurance.com/</u>